


annual  
report  
**2008  
2009**

connecting  
students  
to  
resources  
that  
open  
doors to  
higher  
education

**motivate • empower • inspire**  
motivate • empower • inspire



**L**ake/Geauga  
**E**ducational  
**A**ssistance  
**F**oundation



## School Advisory Program

High school graduation can no longer be an acceptable end point for our students; nearly 90% of all jobs created in this century will require education beyond high school. Preparation for post-secondary education involves more than a rigorous curriculum. Students must understand the connection between their high school curriculum, their post-secondary education and their career. Our advisors provide the **MOTIVATION** and the connections students need; sometimes they are the only person in that student's life encouraging them **to change their lives**. Families working with LEAF are provided the strategies and tools to make their continued education a reality. LEAF serves all the public high schools in Lake and Geauga Counties. LEAF programs are research based and decisions regarding program implementation are data informed. This assures the community that programs are continually assessed to determine their impact.

- **72%** of the graduating seniors in Lake and Geauga Counties met one-on-one with their advisor
- **62%** of these students worked with their advisor throughout the year
- **Nearly 1,000 parents were advised one-on-one and an additional 454 received services via phone**
- **905** fee and test waivers were provided to students worth **\$33,229**
- **931 parents** attended financial aid programs at **17 high schools**
- **286 families** worked with advisors to file a Free Application for Federal Student Aid (FAFSA)
- Over **\$15 Million** in Financial Aid was leveraged by families working with LEAF

Helping families understand the many options available to their student in pursuing their education is one of the most important responsibilities of LEAF.

**2,679 juniors** at 15 high schools learned the steps needed to successfully access higher education. A newsletter was also mailed to the parents of junior students to inform them of the financial aid process and college admission procedures.

**944 sophomores** in 8 high schools participated in sessions focused on making the connection between their curriculum, careers and college.

**1,614 freshmen** students from 10 high schools were familiarized with the steps necessary for high school success and strategies necessary to do well at college. Freshmen parents were sent a newsletter with the same information along with a checklist to track their progress.

**946 Middle school students and 374 middle school parents were introduced to MAP - (Motivate, Assist and Prepare your student's educational journey to college). Motivate** your student to explore career interests, take challenging courses and get involved in school and community activities, **Assist** your student in creating an academic plan in high school and **Prepare** your student for college by following a roadmap and utilize available tools to develop a financial plan for college. Families gained a greater understanding of what they need to do to achieve their dreams through this new program.

# motivate

## OUR IMPACT

LEAF has been serving the community for nineteen years by assisting families navigate the maze of college access.

Our goal is to **motivate** students to change their lives, **inspire** them to achieve their dreams and **empower** their families to invest in the future so they can improve the quality of their lives and together we can build a strong regional economy.

Two of the primary objectives of the high school advisory program are to enable qualified students to enroll in postsecondary education and to prepare these students to continue their education.

Research indicates that an increase in the number of college-educated residents translates to an increase in consumer spending and a more robust economy. An educated workforce attracts new businesses and supports the creation of new ventures.

States with a greater share of college educated adults also have a lower unemployment and poverty rate.

Lake and Geauga Counties lag behind the state and the country in the number of adults over 25% with advanced degrees.

With the aim of reversing this situation, it is important for our communities to understand how many students enroll in college following their high school graduation and how many succeed in completing their degrees. For the past two years LEAF has worked with all of our partner schools to track students from high school through their post-secondary education.

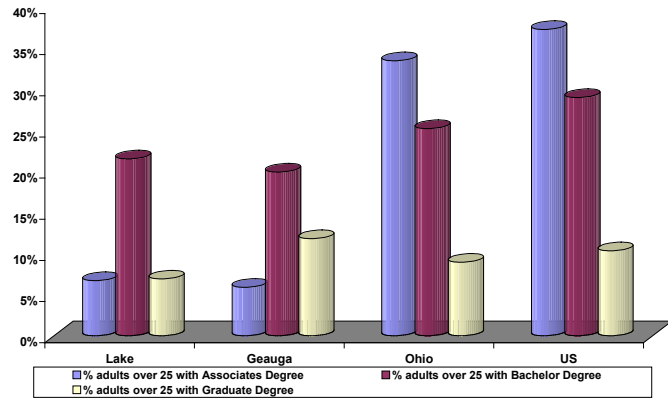
## FINDINGS

- 31% of students enrolled in an Ohio community college
- 58% of students enrolled in 4 year Ohio colleges (both public and private)
- 11% of students enrolled in out-of-state colleges (both public and private)

### Some Interesting Facts

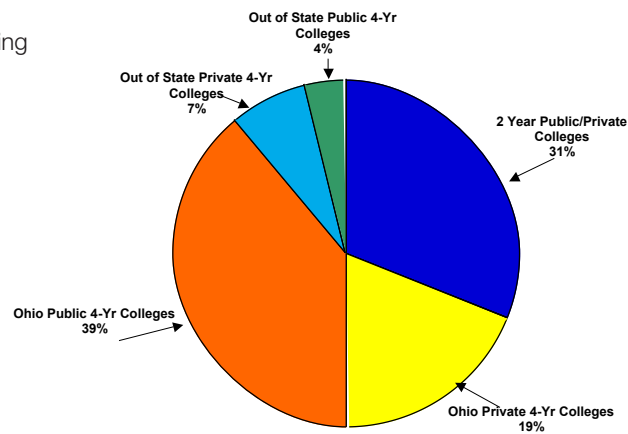
- 75% of Geauga County's graduating class of 2008 enrolled in college
- 62% of Lake County's graduating class of 2008 enrolled in college
- 58% of all students enrolled attended colleges located in the Northeast Ohio area
- 27% of 2008 students tracked attended Lakeland Community College compared to state average of 20%
- 75% of all students enrolled attended 16 of Ohio's public and private colleges

## Educational Attainment Levels Lake/Geauga vs Ohio & U.S.



Source: Ohio Department of Development, Office of Strategic Research

## Post Secondary College Choices Class of 2008



## Top 16 Colleges Fall 2008

College Enrollment #	Fall 2008 Reported
LAKELAND COMMUNITY COLLEGE	653
KENT STATE UNIVERSITY	215
UNIVERSITY OF AKRON	137
OHIO STATE UNIVERSITY	130
OHIO UNIVERSITY	106
BOWLING GREEN STATE UNIVERSITY	94
UNIVERSITY OF TOLEDO	73
MIAMI UNIVERSITY	60
CLEVELAND STATE UNIVERSITY	55
JOHN CARROLL UNIVERSITY	55
LAKE ERIE COLLEGE	47
MOUNT UNION COLLEGE	39
CASE WESTERN RESERVE UNIVERSITY	34
BALDWIN-WALLACE COLLEGE	33
UNIVERSITY OF CINCINNATI	33
NOTRE DAME OF OHIO	27
<b>TOTAL</b>	<b>1791</b>
<b>Total Lake/Geauga graduating seniors from public high schools</b>	<b>3642</b>
<b>Total Students enrolled</b>	<b>2399</b>
<b>Percent of students enrolled in top 16 colleges</b>	<b>75%</b>

Source: LEAF Student Tracking Project through National Student Clearinghouse



# empower and inspire

Since 1997 through the generous support of the community LEAF has operated a resource center that provides the community with another location for services. Since 2005 LEAF has been providing informational group sessions to families in addition to one-on-one counseling. These sessions cover diverse subjects that assist families with the college admission process, scholarship searches, making the most of college visits and understanding student loans.

## In 2008-2009

- **518 families** were served at the resource center.
- **16 informational sessions** were held for **425** parents and students regarding the college and financial aid application process.
- **66** high school families filed their FAFSA's in the resource center.
- **144** adult students filed their FAFSA's in the resource center.
- Over **228** students received one-on-one college advisory consultation.
- **724** families received assistance via the phone.

## 2008 LEAF Scholar Eloy Pacheco Update

Eloy is a graduate of Thomas W. Harvey High School. He is currently a sophomore at Ohio Dominican University. His area of study is graphic design. He reports his "first year at college was excellent!" Eloy worked on campus in the Art Department, joined several clubs, including Amigos Latinos, African Culture Club, Bridges of Diversity, and the Black Student Union. He also concentrated on his academics, finishing the year with a 2.8 grade point average. Eloy chose Ohio Dominican University because it is small, away from home, and gives him the opportunity for new experiences. Look for more news about Eloy in the future.

## Our Scholars

The **thirty-seven** new high school graduates who received financial support from the Lake/Geauga Educational Assistance Foundation are students with ambition, goals, and promise.

As they look forward to their college career, here is a look at the background of the students and their families.

## The 'Face' of our 2009 LEAF Scholars

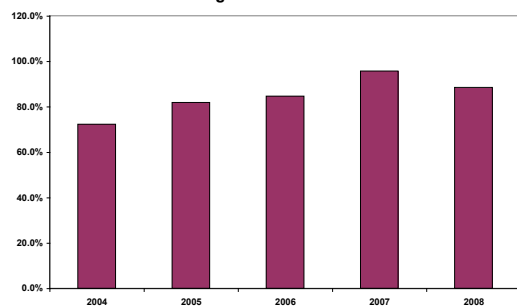
- "average" grade point average: **3.4**
- "average" 2008 parent income: **\$34,806**
- "average" ACT score: **25**
- "average" cost of tuition/fees/room/board: **\$25,823**
- "average" times each student met a LEAF Advisor: **5**

**LEAF Scholars are staying in college and graduating from college at dramatically higher rates than is the case nationally for low income students.**

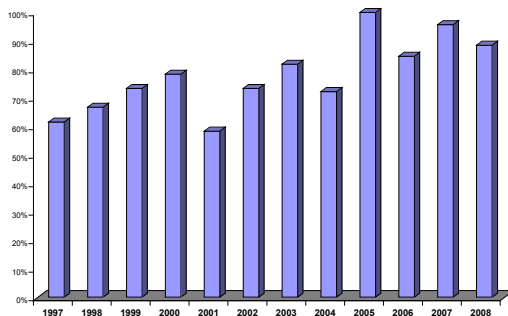
**59% of LEAF Scholars earned their degree within five years of graduating high school in 2001.** This compares to the national graduation rate of **23%** for low-income students graduating in six years according a study by Postsecondary Opportunity in Education.

**95% of the LEAF Scholars** who started college in the fall of 2007 returned in 2008 for their second year. Nationally, the retention rate for low-income students is **58%** according to a study by Postsecondary Opportunity in Education.

LEAF scholars currently enrolled in College  
Average Retention Rate 85%



LEAF Scholars Enrolled or Graduated From College as of Fall 2009



## 2009 Scholarship Recipients

On June 23, 2009 the Lake/Geauga Educational Assistance Foundation proudly honored 57 students selected to receive scholarships for the 2009-2010 school year at our annual Scholarship Reception. New LEAF Scholars numbered 37, thanks to generous grants and donations. This year our combined LEAF and Community Scholarship Programs awarded initial scholarships of \$63,000.



Since 1997 LEAF has provided scholarship support to the students of Lake and Geauga counties. In the 2008-2009 year, LEAF awarded \$145,250 in initial and renewed scholarships to 109 students. We have awarded \$602,163 in scholarship dollars to deserving students in both our LEAF Scholarship and Community Scholarship programs.



2009 Harriet B. Storrs Recipients

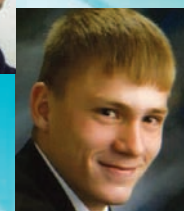
### LEAF Scholarships

Recipient	College	High School
Jordan Alter	University of Cincinnati	Kenston
Matthew Cola	Kent State University	Mentor
Iya Dombrovskaya	Miami University	Kirtland
Ashley Felberg	Kent State University	Newbury
Christine Francisco	Kent State University	Cardinal
Caitlin Friebertshauser	Ohio University	Chardon
Jacqueline Frye	John Carroll University	Harvey
Alexis Gardner	Bowling Green State University	Mentor
Richard Garrison	John Carroll University	Chardon
Britney George	Ohio University	Berkshire
Kevin Heidenthal	Cleveland State University	Mentor
Amanda Heim	Ohio State University	Berkshire
Dayna Kreider	Kent State University	Mentor
Kristen Lease	Miami University	Madison
Ryan Liptak	Ohio Northern University	Mentor
Gabriel Liptak	Ohio Northern University	Mentor
Lindsay Matthews	Cleveland Institute of Art	Wickliffe
Corey Meeks	Baldwin Wallace College	South
Adam Miller	Hiram College	Cardinal
Joshua Mullins	Hiram College	Perry
Katherine O'Connor	Cleveland Institute of Art	Kirtland
Shelby Pernod	Marietta College	Wickliffe
Ian Perry	Mount Union College	Perry
Michael Petrof	Lakeland Community College	Riverside
Haley Posey	Ohio University	Perry
Kathleen Prawdzik	Ohio State University	South
Amanda Pye	Thiel College	Ledgemont
Elizabeth Reardon	Notre Dame College	Ledgemont
Patrick Shelby	Lake Erie College	Riverside
Ryan Shukis	Bowling Green State University	Cardinal
Colton Sray	Cedarville University	Wickliffe
Nicole Theodore	Miami University	Madison
Rachel Timoneri	Ohio State University	South
Rachel Tribuzzo	Kent State University	Ledgemont
Lindsay Wargelin	Notre Dame College	West Geauga
Nicole Wright	Miami University	North
Lillian Zalar	Ashland University	Madison



### Harriet B. Storrs Scholarships

Recipient	College	High School
Lauren Bader	Allegheny College	Riverside High
Lakeisha Ferguson	Baldwin Wallace College	Harvey High
Brian Rowan	Capital University	Harvey High
Kevin DeGroot	College of Wooster	Riverside High
Thavez Jeter	Defiance College	Harvey High
Stephen Nenno	Kent State University	Riverside High
Justin Salminen	Miami University	Riverside High
Samuel Magid	Northwood University	Riverside High
Alan Moyer	Ohio University	Riverside High
Rachel Kulhanek	Ohio Wesleyan University	Riverside High
Jake Nguyen	The Ohio State University	Riverside High
Jennifer Seidel	University of Akron	Harvey High



### Community Scholarships

Recipient	College	High School
Paul Brandt ESCO-Cleveland Scholarship	The Ohio State University	South High
Jr. Women's Club of Mentor Adult Scholarship	ATS Institute of Technology	Adult
Richard O. Bates Memorial	Cleveland Institute of Art	Madison High
Willoughby South Alumni Scholarship	University of Pittsburgh	South High
Vincent L. Petro Memorial Scholarship	Northwestern University	Mentor High
Ed Goodwin Memorial Scholarship	Baldwin Wallace College	Perry High
WRJSL Adult Scholarship	Lake Erie College	Adult
Lubrizon Corp. Minority Scholarship	The Ohio State University	Mentor High



# Financial Statements Fiscal Year 2008-2009 <sup>(1)</sup>

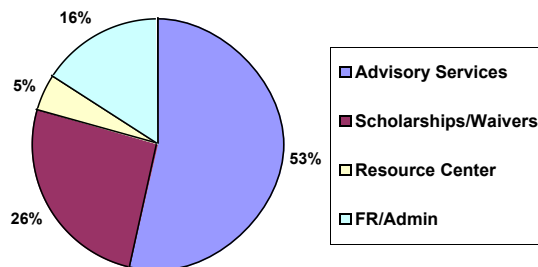
## Statement of Financial Position

	2009	2008
<b>Assets</b>		
<b>Current Assets</b>		
Cash & Cash Equivalents	\$293,893	\$179,686
School Advisory Service Receivable	\$16,174	\$33,045
Contributions Receivable		\$150
<b>Total Current Assets</b>	<b>\$310,067</b>	<b>\$212,881</b>
<b>Other Assets</b>		
Investments (2)	\$173,020	\$117,301
Deposits	\$8,407	\$12,407
<b>Total Other Assets</b>	<b>\$181,427</b>	<b>\$129,708</b>
<b>TOTAL ASSETS</b>	<b>\$491,494</b>	<b>\$342,589</b>
<b>Liabilities &amp; Net Assets</b>		
<b>Current Liabilities</b>		
Accounts Payable	\$1,172	\$1,200
Accrued Payroll-Related	\$9,986	\$6,149
Deferred Income (3)	\$83,205	\$85,206
<b>Total Current Liabilities</b>	<b>\$94,363</b>	<b>\$92,555</b>
<b>Net Assets</b>		
Unrestricted	\$96,500	\$84,947
Temporarily Restricted (3)	\$222,937	\$62,790
Permanently Restricted (3)	\$77,694	\$102,297
<b>Total Net Assets</b>	<b>\$397,131</b>	<b>\$250,034</b>
<b>TOTAL LIABILITIES &amp; NET ASSETS</b>	<b>\$491,494</b>	<b>\$342,589</b>

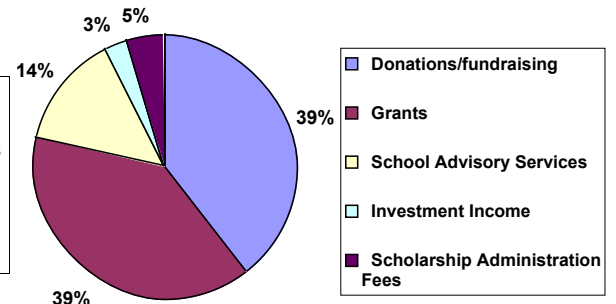
## Statement of Activities

	2009	2008
<b>Revenue &amp; Other Support</b>		
Donations	\$235,876	\$164,526
Grants	\$252,742	\$188,709
School Advisory Services	\$90,404	\$89,249
Investment Income (Loss)	(\$18,197)	(\$5,405)
Scholarship Administration Fees	\$30,300	\$17,350
Special Events	\$20,192	\$21,633
Donated Services		\$10,000
Miscellaneous		\$130
<b>TOTAL REVENUE &amp; OTHER SUPPORT</b>	<b>\$611,317</b>	<b>\$486,192</b>
<b>Expenses</b>		
Salaries/Taxes	\$262,298	\$237,421
Scholarships & Waivers	\$119,469	\$107,995
Office Supplies & Postage	\$16,853	\$13,993
Rent	\$10,640	\$10,640
Insurance/Training/Meetings	\$14,252	\$14,519
Professional Fees	\$10,891	\$33,100
Special Events	\$8,601	\$5,479
Printing/Copying	\$6,928	\$2,360
Travel	\$5,602	\$5,122
Dues & Subscriptions	\$2,845	\$1,708
Website Maintenance	\$1,841	
Depreciation Expense	\$4,000	
<b>TOTAL EXPENSES</b>	<b>\$464,220</b>	<b>\$432,337</b>
<b>Change in Net Assets</b>	<b>\$147,097</b>	<b>\$53,855</b>
<b>Net Assets – Beginning of Year</b>	<b>\$250,034</b>	<b>\$196,179</b>
<b>Net Assets – End of Year</b>	<b>\$397,131</b>	<b>\$250,034</b>

Expenditures 2008-2009



Revenue 2008-2009



(1) Approved by Board of Directors on December 17, 2009.

(2) In September, 2003, LEAF transferred all of its endowment assets to the Cleveland Foundation.

The trust is classified as permanently restricted according to original and subsequent donors' intentions.

At August 31, 2009, distributable assets of \$46,302 are available from the Cleveland Foundation for operating purposes (scholarships & administrative needs).

(3) Funds received in FY08-09 for use in FY09-10

# LEAF Annual Contributors

The LEAF permanent endowment fund at the Cleveland Foundation is accepting contributions. For more information please contact the LEAF office at 440-358-8045. Thank You

## Gold LEAF Club (\$10,000 & above)

Eaton Corporation  
Great Lakes Higher Education Guaranty Corporation  
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Byron Lutman  
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The Kent H Smith Charitable Trust

## Scholars Club (\$1,000-\$4,999)

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Kyla Jane Baum  
Robert Dayton  
Mollie & Charles J. Goodman

## Honor of

Robin Baum

## LEAF Endowment

Stephen & Robin Baum

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Lake Erie Monsters  
Lakeland Community College  
Lake Metroparks  
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Lincoln Electric Company  
Manhattan Deli  
Bridgett Martis  
Mary Yoder's Amish Kitchen  
Max & Ermas  
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Darci Murphy  
Tem Murray  
Shirley Nicholson  
Dave & Gina Okrez  
Diane Oriani  
Oscar Giovanni Hair Salon & Spa  
Outback Auto Wash  
Panera Bread  
Perkins Restaurant & Bakery  
Pickle Bill's Lobster House  
Pickwick & Frolic Restaurant & Club,  
Home to Hilarities 4th St. Theatre

Punderson Manor Resort  
Quail Hollow Country Club  
Remember When  
Robert & Jerrie Lee Rispoli  
Sage's Apples  
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Tom Schultz  
Terry Searles  
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The Behm Family Funeral Home  
The Club at Hillbrook  
The Holden Arboretum  
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United Skates of America  
Jackie Varsey  
Vision Press  
West Geauga Local Schools  
White House Chocolates  
Linda Williams  
Trudy Wilson-Simmons



2009-2010 Staff

Our staff and advisors are a dedicated group of individuals committed to helping students to access higher education. From left to right,  
 Front Row: Kim Greene, Debby Dayton, Alison McBrady, Sarah Szafranec  
 Back Row: Bridgett Martis, Andrea Tracy, Sue Goley, Barb Meinen, Jane Csaszar, Sandy Hanlon

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**L**ake/Geauga  
**E**ducational  
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**Special Thanks:** We gratefully acknowledge the following for their contributions in the preparation of this annual report:  
 Debbie Flanagan: Rose Advertising Inc., LBL Printing.

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